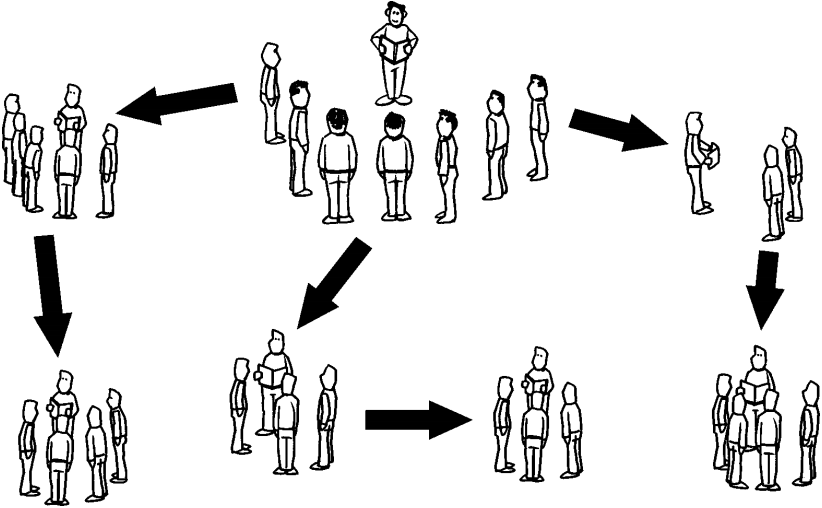
TRAIN & MULTIPLY® COACHING  
for Continual Church Reproduction

Module 11 of 12  
**T&M coaches track outcomes and make reports**

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# Module 11 **T&M coaches track outcomes and make reports**

*Module objective:* Discover apostolic tracking and reporting methods

*Learning objective:* Adapt and adopt tracking tools and methods

*Outcome objective:* Labourers at all levels track outcomes and make reports

Read T&M study 52, *Let the Church Grow*

Key scriptures: Mark 6.12-13, 30, Acts 6.6-7, Romans 15.17-21

**Story.** Mister (or Miss) Worrisome shares some concerns with Mister (or Miss) Faithful.

Worrisome: Faithful, I have a problem. My coach has begun demanding that I supply him reports on the outcomes of my work. I think he wants to use my numbers to get money for himself. The denomination will pay him for the work that I do.

*Faithful:* My coach always asks me about how God has blessed me, and I tell him the ways in which God has been working through my ministry. When I tell him my numbers, we rejoice and plan how to multiply them even more.

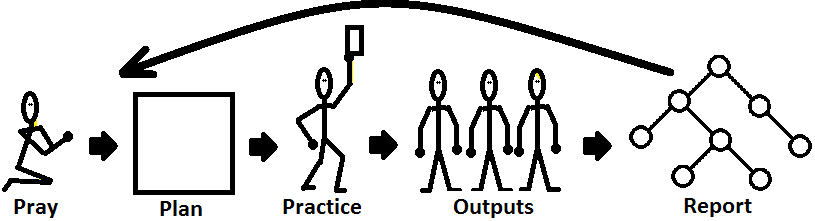
Worrisome: Well, my coach wants me to fill in report forms with lots of different numbers, and I can never remember the numbers. Sometimes, he tells me that I have not been honest with him, and that makes me feel humiliated. I want to quit ministry work.

*Faithful:* My coach listens to me give my ministry reports, and he and I draw maps of my ministry outcomes and fill in the numbers that I can remember. I enjoy seeing those maps, and they encourage me to stay in ministry work. Here, let me show you a copy of my map…

**Reflect.** What are some reasons for which labourers might resist filling in reports sharing their numbers?

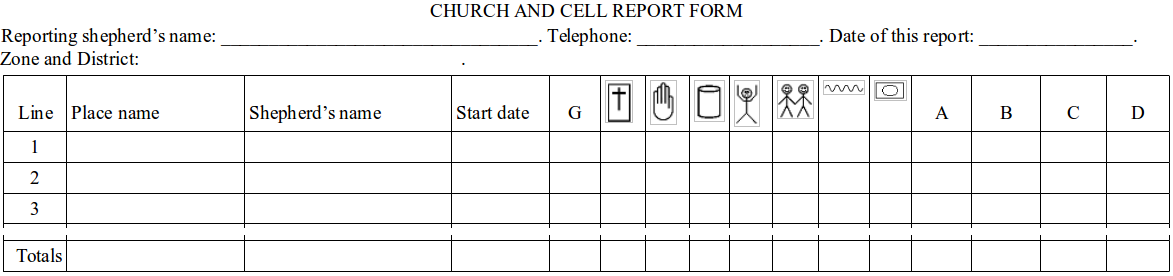
**Discover.** Read the key scriptures, and reply to this query. ‘In what ways did Jesus and the apostles keep track of their ministry outcomes?’ Write your answers here:

**Summary.** (1) Jesus would listen to his labourers report on their ministry outcomes. (2) The apostles would count baptisms, and they kept track of which ethnic groups that believed, in which towns and in which provinces. (3) They noted whether disciples and churches were adding members, increasing in size or multiplying. (4) The apostles planned to expand their ministries into regions where there were fewer believers and churches. (5) The apostles gave reports of their work to the churches that had sent them. (6) They could be proud only of what Christ had accomplished through them. (7) They measured their success by how others became obedient to Christ by word and by deed.



**Apply.** Draw on a marking board, or on a large sheet of paper, a map of new cells and churches and of their shepherds, showing the kinds of activities that each new cell as started performing. Write in names, dates and numbers. Afterwards, show how to transfer information to a report form.



A = adult attenders, B = baptised believers, C = children & youth,   
D = died or departed, G = generation

**Reflect.** What kinds of information would help you and your co-workers make better ministry decisions? To whom should you repot this kind of information?

**Summary.** (1) Coaches listen to labourers talk about the work, drawing maps that show new outcomes. (2) The look at the map and make new ministry plans. (3) The labourer keeps a copy of the map. (4) Later, the coach transfers the information to a report form. (5) Coaches submit those report forms to the ministry office. (6) Ministry leaders analyse the forms and make ministry decisions. (7) Ministry leaders share their reports with coaches and with labourers. The also share some of the information with their ministry partners and with ministry sponsors.

**Apply.** Do the following.

(1) Pray for God to increase the outcomes of your labourers’ ministry.

(2) Pray for better coaching in which labourers will feel glad to tell their reports and numbers.

(3) Draw up maps showing this year’s ministry outcomes, following the model show above.

(4) Lay a plan to introduce ministry outcome tracking throughout all their cells and churches.

(5) Decide who should receive reports and which information to put in reports.

**Test.** Tick the best answer to each query.

A. Tracking and reporting the outcomes of ministry work are:

🞏 Not necessary, as long as we faithfully preach the Word of God.

🞏 Carnal, human means of human control by those who lack faith.

🞏 Apostolic practices that help labourers praise, pray and plan by faith.

B. Truthful reports from labourers come through:

🞏 An annual investigation conducted by outside experts.

🞏 Make tracking a part of regular coaching activities.

🞏 Offer financial incentives, that is, pay for good reports.

C. Tracking data and report summaries should be shared with:

🞏 Local shepherds. 🞏 Ministry leaders. 🞏 Sponsors.  
🞏 All of these.